

## Rural-Urban Migration, Structural Transformation, and Housing Markets in China<sup>†</sup>

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*This paper investigates the interrelationship between urbanization, structural transformation, and the post-2000 Chinese housing boom through the lens of a dynamic spatial equilibrium model that features migration and a rich housing market structure with mortgages. Urbanization and structural transformation emerge as key drivers of China's house price boom, while at the same time rising house prices impede these forces of economic transition. Policies to boost urbanization can be undone by the endogenous price response. Land supply expansion ameliorates this negative feedback. Overall, housing markets powerfully shape the path of economic development. (JEL E23, O18, P23, P25, R23, R31, R58)*

In recent decades, many countries have undergone profound economic changes in the form of large sectoral reallocation from agriculture to manufacturing and services, significant urbanization, and sustained housing booms that have contributed both to higher living costs and rising household wealth. These trends beg an important question: what is the nature and significance of the relationship between these phenomena? Specifically, to what extent does the economic development process naturally give rise to the observed pronounced housing booms, or must other forces—including policy interventions—also be at play? In addition, do rising housing costs jeopardize economic development by impeding migration, or does the prospect of financial gains from urban house price appreciation stimulate geographic and sectoral reallocation?

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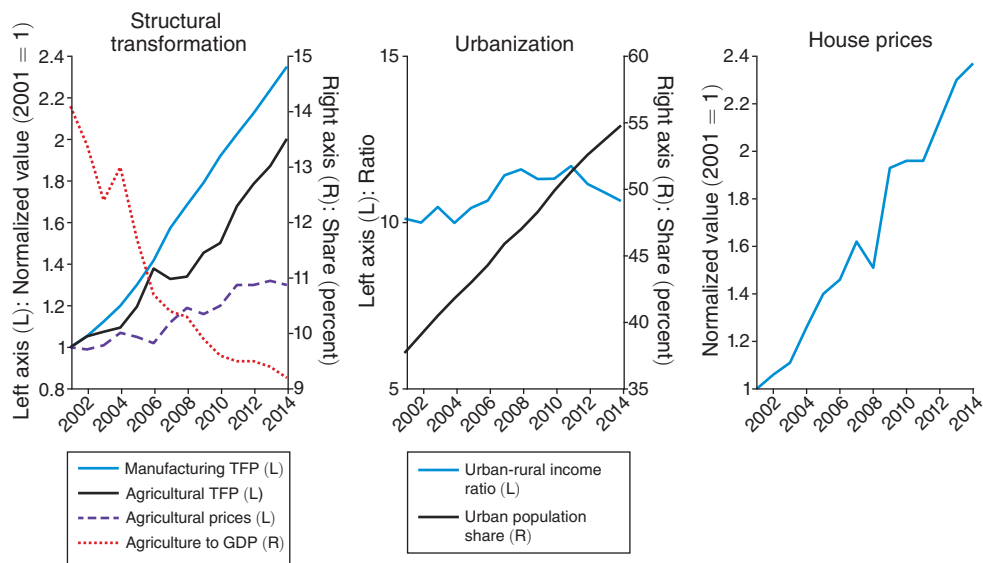


FIGURE 1. STYLIZED FACTS ON CHINA'S ECONOMIC TRANSITION AND HOUSING BOOM

Sources: (productivity, agricultural prices, agriculture to GDP, population, urban-rural income) CSY; (house prices) Fang et al. (2016).

China serves as the focal point of analysis for this paper given the speed and magnitude of these changes there. China's transition from a largely rural, agrarian society to an increasingly urban, industrialized economy with rapidly rising house prices is evident in Figure 1, which focuses on the sample period of 2001 to 2014. As shown in the first two panels, China has witnessed a rapid decline in its agricultural GDP share and a rise in its urban population share—trends that first emerged after 1978 but which have persisted since the turn of the millennium despite a stagnant urban-rural income gap.<sup>1</sup> House prices have also skyrocketed since China implemented market-based land reforms around the turn of the century, potentially fueled by urbanization.<sup>2</sup>

This paper investigates the above questions through the lens of a dynamic spatial equilibrium model. Its foundation is a two-region, multi-sector open economy with costly migration. Key features added on top of this core structure include an incomplete markets consumption-saving framework, housing demand that incorporates tenure choice (own versus rent) and a property ladder, and long-term collateralized borrowing, and institutional restrictions related to mobility, leverage, and land supply that are pertinent to China. Unlike in static spatial models, housing is both a consumption good and a durable asset, where future appreciation and capital gains

<sup>1</sup>The urban-rural income gap is measured as the ratio of per capita nonagricultural GDP to agricultural GDP multiplied by the relative price of agricultural to nonagricultural goods. Per-capita nonagricultural (agricultural) GDP is real nonagricultural (agricultural) GDP divided by urban (rural) population. The relative price of agricultural to nonagricultural goods is the ratio of the producer price of agricultural goods to the GDP deflator.

<sup>2</sup>This paper uses hedonic price data until 2014 from Fang et al. (2016).

influence current decisions. Mortgages allow households to separate the timing of home purchases from that of income. Moreover, modeling mortgages as long-term debt rather than one-period contracts distinguishes between the stock and flow of credit, which is important for analyzing the effect changing credit policies.

The quantitative analysis parametrizes the model, simulates China's structural transformation, urbanization, and housing boom, and performs a number of counterfactual exercises to uncover the forces operating between these processes and to evaluate policies intended to accelerate economic development. The baseline simulation subjects the model to a one-time unexpected arrival of news about the future path of sectoral productivities, net mobility costs (which includes city amenities and a residual component), agricultural prices, and land supply. With the exception of the net mobility cost residual—which is inferred from observed migration flows—all paths come directly from the data.

The baseline results show that income and mobility cost dynamics are both key drivers of rural-urban migration, which is also affected by the response of housing markets. Combined, income and population growth rationalize almost the entire 137 percent increase in national house prices in China from 2001 to 2014. The model uncovers a dynamic nexus between housing markets and migration. Migration amplifies the house price response to income changes while also creating medium-run momentum and overshooting with long-run partial mean reversion. This *migration accelerator* is thus dynamic in nature and is influenced by households' expectations and the institutional environment surrounding borrowing constraints and mobility restrictions.

Operating in the opposite direction, housing markets impact the extent and pace of migration and, with it, structural transformation. Ex ante, it is unclear whether house price appreciation should help or hinder migration given its dual nature as both a consumption good and an asset. On the one hand, inflated urban housing costs make city living less affordable, which acts as a disincentive to migrate. On the other hand, expectations of future house price appreciation create the incentive to move early to buy a house both to lock-in housing costs before prices rise and to then build wealth from the subsequent appreciation. These dynamic, forward-looking considerations have an important effect on the extent and timing of migration, but on balance, the quantitative analysis finds a *house price decelerator* whereby rising house prices stunt migration. To understand the importance of the house price decelerator, the model suggests that the rise in house prices between 2001 and 2014 attenuated 29 percent of the cumulative rural-urban migration that would have occurred had prices remained constant along with 21 percent of the decline in agriculture-to-GDP.

The above channels between house prices and migration emphasize the importance of a dynamic analysis and a careful consideration of the rich features of the Chinese housing and mortgage markets as well as its institutional environment. Moreover, these channels also play a major role in determining the effectiveness of migration, leverage, and land supply policies aimed at accelerating China's economic transition that this paper studies. The first policy loosens migration restrictions to encourage more people to move to the city. While this policy directly serves to enhance urbanization, it also stimulates greater house price appreciation that in turn neutralizes the direct effect in the short run and greatly attenuates it in the long

run. The second policy exercise relaxes down payment requirements in an effort to make it easier for urban residents to buy a house, thereby making it more appealing to move to the city. As with the previous experiment, the indirect effect via the house price decelerator largely offsets the direct effect, and thus the policy is not effective at increasing migration. The pitfall of the mobility and leverage policies for migration is that they are largely undone by the fact that they impact housing demand, which drives up prices and reduces the incentive to migrate. By contrast, expanding the availability of new land for construction successfully accelerates urbanization and structural transformation by targeting housing supply.

In summary, the two-way link between housing and migration reveals that rapid urbanization puts tremendous pressure on house prices, and the ability to accommodate an influx of migrants without a steep escalation in prices shapes the path of economic development. Moreover, these channels have first-order implications for the efficacy of policy interventions.

### *A. Related Literature*

A large literature studies China's rapid development, while a small but growing body of papers are investigating China's housing boom. Zhu (2012) offers a summary of the scholarship on China's development, while Chen (2020) gives a comprehensive overview of the burgeoning research on Chinese housing markets. This paper is more in line with the approach in Wu, Gyourko, and Deng (2016), though the interaction of credit and population shifts can generate bubble-like price behavior consistent with Chen and Wen (2017). A key innovation here is that structural transformation acts as a major driver of migration and price appreciation. Many studies on structural transformation use equilibrium models without spatial considerations, a summary of which is in Herrendorf, Rogerson, and Valentinyi (2014). Hansen and Prescott (2002) and Ngai and Pissarides (2007) emphasize the role of different productivity growth rates in driving structural change. In this paper, migration is sensitive to such gaps, but other factors also prove necessary.

A notably smaller literature exists on dynamic rural-urban migration. Glomm (1992) studies migration caused by higher urban productivity from agglomeration effects. Robert E. Lucas (2004) identifies human capital accumulation as a dynamic driver of migration. More recently, Bond, Riezman, and Wang (2016) demonstrate that trade liberalization in capital-intensive, import-competing sectors prior to China's WTO accession has accelerated migration, capital accumulation, and economic growth. Tombe and Zhu (2019) find that reduction in internal trade and migration costs account for almost two-fifths of aggregate labor productivity growth in China from 2000 to 2005—even more important than international trade liberalization. Also focusing on China, Liao et al. (2020) show that education-based migration plays an equally important role as work-based migration for urbanization. None of these papers considers the role of housing.

A substantial contribution of this paper to the housing literature involves the finding that structural transformation and urbanization can generate sustained housing booms. Moreover, the underlying transmission mechanisms give rise to dynamic impulse responses that feature medium-term momentum and long-run partial mean

reversion, which the structural housing literature often has a difficult time producing. Relative to the bulk of spatial economics papers that are static in nature, this paper reveals the importance of dynamic forward-looking behavior, tenure choice that creates a dual consumption-asset role for housing, and credit access that disentangles migration and home purchase decisions from the timing of income and prices. In this sense, the paper here relates to a large literature that explores financial frictions as drivers of housing boom-bust episodes (e.g., see Garriga, Manuelli, and Peralta-Alva 2019 and Garriga and Hedlund 2018; or Davis and Van Nieuwerburgh 2015 and Piazzesi and Schneider 2016 for summaries). More broadly, this paper also relates to a long-standing literature that establishes the importance of housing demand factors for house price behavior, such as Davis and Heathcote (2007); Iacoviello (2005); Iacoviello and Neri (2010); Liu, Miao, and Zha (2016); and Liu et al. (2016).

## I. The Model

The model economy contains a unit measure of infinitely lived households who reside in either a rural or urban area. Rural households own and operate farms in the tradable agricultural/farm sector ( $f$ ). Households living in the city work either in the urban production sector (labeled as manufacturing ( $m$ ) but which encompasses all non-housing urban output) or in residential construction and have access to open financial markets. Agents work where they live, but rural workers can migrate to the city. The urban good  $m$  is the numeraire.

### A. Production

Rural households each produce  $Z_{jt}$  farm goods, where  $Z_{jt}$  denotes agricultural productivity. Thus, total farm output  $Y_{ft} = Z_{jt}N_{jt}$  depends on  $Z_{jt}$  and the rural population  $N_{jt}$ . Urban “manufacturers” produce  $Y_{mt} = Z_{mt}N_{mt}$  goods from urban labor  $N_{mt}$  hired at wage rate  $w_t = Z_{mt}$  that can be used as final consumption or as intermediate structures to build houses and apartments.

The residential construction sector sells tenant-occupied apartments ( $j = a$ ) and owner-occupied housing ( $j = h$ ) at price  $p_{jt}$  produced from new land  $L_{jt}$  issued by the government at price  $p_{ljt}$ , structures  $S_{jt}$  from the numeraire “manufacturing” sector, and urban labor  $N_{jt}$  using a constant returns to scale technology,  $Y_{jt} = Z_j F_j(L_{jt}, \Upsilon(S_{jt}, N_{jt}))$ . Profit maximization implies

$$(1) \quad p_{ljt} = p_{jt} Z_j \frac{\partial F_j}{\partial L_j},$$

$$(2) \quad 1 = p_{jt} Z_j \frac{\partial F_j}{\partial \Upsilon} \frac{\partial \Upsilon}{\partial S_j},$$

$$(3) \quad w_t = p_{jt} Z_j \frac{\partial F_j}{\partial \Upsilon} \frac{\partial \Upsilon}{\partial N_j}.$$

The law of motion for the two stocks is  $K_{jt} = (1 - \delta_j)K_{j,t-1} + Y_{jt}$ , where  $\delta_j$  is depreciation, and  $\delta_a > \delta_h$  reflects greater wear and tear by tenants.<sup>3</sup>

Absentee rental companies lease apartments to urban residents at rent  $r_{at}$ . Rental companies must be indifferent between selling an apartment and retaining it for rental purposes and future resale, which implies the following relationship between apartment prices and rents:

$$(4) \quad p_{at} = r_{at} + \frac{1 - \delta_a}{1 + i_{t+1}} p_{a,t+1}.$$

### B. Households

Agents receive utility  $u(x_{ft}, x_{mt}, x_{ht})$  from farm goods  $x_{ft}$ , manufactured goods  $x_{mt}$ , and housing services  $x_{ht}$  and discount at the rate  $\beta$ . Also, depending on whether they live in the rural or urban area, agents differ in terms of the level and riskiness of income, housing options, and access to financial markets.

*Rural Households.*—Rural households receive deterministic farm income  $Z_{ft}$ , and they costlessly obtain housing services  $x_{ht} = h_f$  from nontradable, self-built farm houses  $h_f$ . Rural households also lack access to financial markets, which implies that they are hand-to-mouth consumers. Even so, they must still choose how to allocate their spending between manufactured and farm goods, the latter of which trade at relative price  $p_{ft}$  and require minimum subsistence consumption  $\underline{x}_f$ .

Households in rural areas are identical hand-to-mouth income-earners except that they differ with respect to the net migration cost  $\xi_t \epsilon$  they pay if they move to the urban area, where  $\xi_t$  is a common, time-varying component and  $\epsilon$  is a permanent type drawn from distribution  $\Psi(\epsilon)$  with support  $[\underline{\epsilon}, \infty)$ . Smaller values of  $\epsilon$  signify either lower gross mobility costs or a higher premium placed on urban amenities. For simplicity, urban-to-rural migration is not allowed, though this restriction never binds in any of the quantitative exercises.

*Urban Households.*—Urban households receive stochastic labor market earnings  $w_t e_t s_t$ , where  $s_t$  is a persistent shock that follows transitions  $\pi(s_{t+1} | s_t)$ ,  $e_t$  is a transitory shock drawn from  $G(e_t)$ , and  $w_t$  is the wage. Newly arrived migrants from the rural area draw their initial  $s_t$  from the stationary distribution  $\Pi(s_t)$ . Because labor markets are competitive and the manufacturing technology is linear, it must be the case that  $w_t = Z_{mt}$ . In addition, the government supplements income with transfers  $\mathcal{T}_t$  to provide a consumption floor.<sup>4</sup>

City residents can be either renters or owners. Renters pay  $r_{at}$  each period for an apartment  $h_a$  that provides services  $x_{ht} = h_a$ . With probability  $\eta_t$ , urban residents receive a hukou permit that allows them to buy an owner-occupied house  $h \in \mathcal{H} = \{h_1, h_2, \dots, h_N\} > h_a$  at unit price  $p_{ht}$  that provides flows  $x_{ht} = \zeta h$ ,

<sup>3</sup>Residential depreciation helps ensure stationarity. At the individual owner level, housing depreciation manifests in the form of stochastic house fires with probability  $\delta_h$ . However, by assumption, the government fully insures these events by purchasing new houses for the owners and charging  $\delta_h p_{ht} h$  each period for the insurance.

<sup>4</sup>The transfer also prevents low-income renters from facing an empty budget set.

$\zeta \geq 1$ .<sup>5</sup> Lastly, urban residents can save and owners can borrow using mortgages. The respective interest rates  $i_t$  and  $r_{dt}$  on savings and mortgages are exogenous, reflecting that they are primarily controlled by the government. Mortgages are long-term contracts with a minimum down payment ratio  $\theta_t$  and an amortization schedule that decays geometrically at rate  $\gamma$ .

*Household Decision Problems.*—Rural workers are characterized by their net mobility cost  $\epsilon$ . In the city, renters have cash at hand  $y_t$  (the sum of earnings  $w_t e_t s_t$ , transfers  $\mathcal{T}_t$ , and savings  $b_t$ ), persistent shock  $s_t$ , and an indicator for hukou permit status denoted as a superscript. Owners also have house  $h_t$  and mortgage  $d_t$ .

**Rural:** Rural workers make consumption and migration decisions that solve

$$(5) V_t^{rural}(\epsilon) = \max_{x_{mt}, x_{ft} \geq 0} u(x_{mt}, x_{ft}, h_f) + \beta \max \left\{ V_{t+1}^{rural}(\epsilon), EV_{t+1}^{rent,0}(y_{t+1}, s_{t+1}) - \xi_{t+1} \epsilon \right\}$$

subject to

$$p_{ft} x_{ft} + x_{mt} = p_{ft} Z_{ft},$$

$$y_{t+1} = w_{t+1} e_{t+1} s_{t+1} + \mathcal{T}_{t+1},$$

which gives a cutoff  $\epsilon_{t+1}^*$  for the marginal migrant. Remaining rural households entering period  $t + 1$  (those with  $\epsilon > \epsilon_t^*$ ) migrate if  $\epsilon \leq \epsilon_{t+1}^*$ , where

$$(6) \quad \epsilon_{t+1}^* \equiv \max \left\{ \epsilon_t^*, \left[ EV_{t+1}^{rent,0}(y_{t+1}, s_{t+1}) - V_{t+1}^{rural}(\epsilon_{t+1}^*) \right] / \xi_{t+1} \right\}.$$

**Urban:** Renters in the city without hukou permits make consumption and savings decisions that solve

$$(7) \quad V_t^{rent,0}(y_t, s_t) = \max_{\substack{x_{ft}, x_{mt}, \\ b_{t+1} \geq 0}} u(x_{ft}, x_{mt}, h_a) \\ + \beta E \left[ \eta_t \max \left\{ V_{t+1}^{rent,1}(y_{t+1}, s_{t+1}), V_{t+1}^{buy}(y_{t+1}, s_{t+1}) \right\} \right. \\ \left. + (1 - \eta_t) V_{t+1}^{rent,0}(y_{t+1}, s_{t+1}) \right]$$

subject to

$$p_{ft} x_{ft} + x_{mt} + p_a h_a + b_{t+1} = y_t,$$

$$y_{t+1} = w_{t+1} e_{t+1} s_{t+1} + (1 + i_{t+1}) b_{t+1} + \mathcal{T}_{t+1},$$

<sup>5</sup>The model abstracts from multiple ownership, but capital gains from rising prices still provide an investment motive to buy. Empirically, the 2011 China Household Finance Survey finds that only 15 percent owned multiple houses, likely due to high minimum down payments on non-primary residences of 60–70 percent, as reported by Chen et al. (2020).

where renters who receive a permit next period decide whether or not to buy.

Urban renters with hukou permits choose consumption, savings, and—after receiving their shocks next period—whether to remain as renters. They solve

$$(8) \quad V_t^{rent,1}(y_t, s_t) = \max_{\substack{x_{ft}, x_{mt}, \\ b_{t+1}}} u(x_{ft}, x_{mt}, h_a) \\ + \beta E \left[ \max \left\{ V_{t+1}^{rent,1}(y_{t+1}, s_{t+1}), V_{t+1}^{buy}(y_{t+1}, s_{t+1}) \right\} \right]$$

subject to

$$p_{ft}x_{ft} + x_{mt} + p_a h_a + b_{t+1} = y_t, \\ y_{t+1} = w_{t+1}e_{t+1}s_{t+1} + (1 + i_{t+1})b_{t+1} + \mathcal{T}_{t+1},$$

which features the same constraints as in household problem (7).

Homebuyers choose their desired house type, mortgage size (subject to the minimum down payment ratio), consumption, and savings to solve

$$(9) \quad V_t^{buy}(y_t, s_t) = \max_{\substack{x_{ft}, x_{mt}, \\ b_{t+1}, d_{t+1}, \\ h_{t+1} \in \mathcal{H}}} u(x_{ft}, x_{mt}, \zeta h_{t+1}) + \beta E \left[ \max \left\{ (1 - \rho) V_{t+1}^{rent,0}(y_{t+1}^{rent}, s_{t+1}) \right. \right. \\ \left. \left. + \rho V_{t+1}^{rent,1}(y_{t+1}^{rent}, s_{t+1}), \right. \right. \\ \left. \left. V_{t+1}^{own}(y_{t+1}^{own}, h_{t+1}, d_{t+1}, s_{t+1}) \right\} \right]$$

subject to

$$p_{ft}x_{ft} + x_{mt} + (1 + \tau_b + \delta_h)p_{ht}h_{t+1} + b_{t+1} = y_t + d_{t+1}, \\ d_{t+1} \leq (1 - \theta_t)p_{ht}h_{t+1}, \\ y_{t+1}^{rent} = w_{t+1}e_{t+1}s_{t+1} + (1 + i_{t+1})b_{t+1} \\ + (1 - \tau_s)p_{h,t+1}h_{t+1} \\ - (1 + r_{d,t+1})d_{t+1} + \mathcal{T}_{t+1}, \\ y_{t+1}^{own} = w_{t+1}e_{t+1}s_{t+1} + (1 + i_{t+1})b_{t+1},$$

where in the continuation, the buyer can remain an owner or sell and become a renter, retaining a hukou permit with probability  $\rho \in [0, 1]$ .<sup>6</sup> Lastly, existing

<sup>6</sup>This parsimoniously captures the probability that a household moves within the same city and keeps their hukou permit or moves to a different city and loses their hukou permit.



owners choose their consumption and savings while their mortgage amortizes at the rate  $\gamma$ . Their value function is

$$(10) V_t^{own}(y_t, h, d_t, s_t) = \max_{\substack{x_{ft}, x_{mt}, \zeta h \\ b_{t+1}}} u(x_{ft}, x_{mt}, \zeta h) + \beta E \left[ \max \left\{ (1 - \rho) V_{t+1}^{rent,0}(y_{t+1}^{rent}, s_{t+1}) \right. \right. \\ \left. \left. + \rho V_{t+1}^{rent,1}(y_{t+1}^{rent}, s_{t+1}), \right. \right. \\ \left. \left. V_{t+1}^{own}(y_{t+1}^{own}, h, d_{t+1}, s_{t+1}) \right\} \right]$$

subject to

$$p_{ft}x_{ft} + x_{mt} + \delta_h p_{ht}h + b_{t+1} + (\gamma + r_{dt})d_t = y_t, \\ d_{t+1} = (1 - \gamma)d_t, \\ y_{t+1}^{rent} = w_{t+1}e_{t+1}s_{t+1} + (1 + i_{t+1})b_{t+1} \\ + (1 - \tau_s)p_{h,t+1}h \\ - (1 + r_{d,t+1})d_{t+1} + \mathcal{T}_{t+1}, \\ y_{t+1}^{own} = w_{t+1}e_{t+1}s_{t+1} + (1 + i_{t+1})b_{t+1},$$

where  $y_{t+1}^{own}$  and  $y_{t+1}^{rent}$  are as in household problem (9), except with house  $h$  (owner state variable) on the right side instead of  $h_{t+1}$  (buyer choice variable).

### C. Government

The government exogenously issues quantities  $\bar{L}_{jt}$  of land to the segmented apartment ( $j = a$ ) and housing ( $j = h$ ) markets. Land proceeds finance transfers  $\mathcal{T}_t$  and insurance claims for depreciated housing, with the government consuming any residual revenues. Section IIIC considers the case where the government endogenously supplies land.

### D. Equilibrium

Given prices  $\{p_{ft}, i_t, r_{dt}\}$  and policies  $\{\bar{L}_{at}, \bar{L}_{ht}, \eta_t, \theta_t\}$ , a dynamic spatial equilibrium (DSE) is quantities  $\{N_{ft}, N_{mt}, N_{at}, N_{ht}, S_{at}, S_{ht}, L_{at}, L_{ht}, K_{at}, K_{ht}\}$ , prices  $\{p_{at}, r_{at}, p_{ht}, p_{lat}, p_{lht}, w_t\}$ , household value functions  $\{V_t^{rural}, V_t^{rent}, V_t^{buy}, V_t^{own}\}$  and associated policy functions, migration cutoffs  $\{\epsilon_t^*\}$ , and end-of-period distributions  $\{\Phi_t^{rent}, \Phi_t^{own}\}$  that satisfy several conditions. First, households, firms, and rental companies optimize as in Sections IA and IB. Second, the rural population satisfies

$$(11) N_{ft} = 1 - \Psi(\epsilon_t^*).$$

Third, the urban labor market clears,

$$(12) \quad N_{mt} + N_{at} + N_{ht} = \int d\Phi_t^{rent} + \int d\Phi_t^{own} = 1 - N_{jt}.$$

Fourth, the land markets clear for  $j = a, h$ ,

$$(13) \quad L_{jt} = \bar{L}_{jt}.$$

Fifth, the urban housing and rental markets clear,

$$(14) \quad \int h_t d\Phi_t^{own} = (1 - \delta_h)K_{h,t-1} + Y_{ht},$$

$$(15) \quad h_a \int d\Phi_t^{rent} = (1 - \delta_a)K_{a,t-1} + Y_{at}.$$

Lastly, the end-of-period urban area distributions are generated by the household decision rules and stochastic processes.

## II. Parametrization

The results in Section III analyze and compare different equilibrium transition paths over the sample period of 2001–2014 that are induced by changes either to the economic landscape or to policy. The calibration strategy for such an analysis often involves determining parameters using a combination of direct external evidence and a joint procedure that minimizes the distance between the initial equilibrium of the model and a set of data moments. The approach here is similar except that it also uses the final equilibrium following a baseline set of shocks (described in Section IIIA) to target some more recent data moments. The length of a model period is one year.

### A. Production

This section describes the parametrization of producers in the economy.

*Technology.*—Initial urban wages are normalized to one by setting  $Z_{m0} = 1$ . Rural productivity  $Z_{f0}$  is set to match the 2001 urban-rural income gap of  $Z_{m0}/Z_{f0} = 10.12$  from the China Statistical Yearbook (CSY).<sup>7</sup>

The production function for residential construction is given by

$$(16) \quad F_j(L_{jt}, \Upsilon(S_{jt}, N_{jt})) = L_{jt}^{\alpha_{Lj}} \Upsilon(S_{jt}, N_{jt})^{1-\alpha_{Lj}},$$

$$(17) \quad \Upsilon(S_{jt}, N_{jt}) = S_{jt}^{\alpha_S} N_{jt}^{1-\alpha_S},$$

<sup>7</sup>The urban-rural income gap is measured as the ratio of per capita nonagricultural GDP to agricultural GDP multiplied by the relative price of agricultural to nonagricultural goods. Per capita nonagricultural (agricultural) GDP is real nonagricultural (agricultural) GDP divided by urban(rural) population. The relative price of agricultural to nonagricultural goods is the ratio of the producer price of agricultural goods to the GDP deflator.

where the structures share  $\alpha_S = 0.3$  is consistent with Favilukis, Ludvigson, and Van Nieuwerburgh (2017), and  $\alpha_{Lj}$  reflects the average ratio between the value of each residence type  $j = a, h$  and land. For houses,  $\alpha_{Lh} = 0.27$  is a population-weighted average across tier-1, tier-2, and tier-3 cities using estimates from Deng et al. (2022), which is then scaled down by one-third to  $\alpha_{La} = 0.18$  for tenant-occupied apartments given their higher density of structures to land. The productivities  $Z_{j0}$  are chosen to normalize initial house prices to  $p_{h0} = 1$  and rents to  $r_{a0} = 0.05$  so that  $p_{h0}/r_{a0} = 20$ .<sup>8</sup>

*Housing.*—The annual depreciation rate for housing is set to  $\delta_h = 0.025$  following Favilukis, Ludvigson, and Van Nieuwerburgh (2017), whereas apartments depreciate at a higher rate of  $\delta_a = 0.05$ , which is consistent with the higher maintenance costs for tenant-occupied properties in Chambers, Garriga, and Schlagenhaut (2009). The rural house size is normalized to  $h_f = 1$ .<sup>9</sup> The small urban house size is set to  $h_1 = 3$  to be three times average urban earnings, while the apartment  $h_a$  and larger house  $h_2$  are set such that  $h_1/h_a = 1.31$  and  $h_2/h_1 = 4.45$ , respectively, to be consistent with quality-adjusted dwellings data from the Hang Lung Center for Real Estate at Tsinghua University (CRE).<sup>10</sup>

Home buyers pay a transaction cost  $\tau_b = 0.005$  as in Garriga and Hedlund (2020). Sellers incur cost  $\tau_s = 0.12$ , which mirrors Guren et al. (2020) and is inclusive of fees, moving costs, and liquidity discounts, as discussed in Piazzesi and Schneider (2016).

### B. Households

This section describes the parametrization of households in the economy.

*Preferences.*—Households exhibit nested, non-homothetic CES and constant relative risk aversion preferences. Specifically,  $u(x_f, x_m, x_h) = U(C(x_f, x_m), x_h)$ , where

$$(18) \quad U(C, x_h) = \frac{\left\{ \left[ \phi_c C^{\frac{\nu_c-1}{\nu_c}} + (1 - \phi_c) x_h^{\frac{\nu_c-1}{\nu_c}} \right]^{\frac{\nu_c}{\nu_c-1}} \right\}^{1-\sigma}}{1 - \sigma},$$

$$(19) \quad C(x_f, x_m) = \left[ \phi_f (x_f - \underline{x}_f)^{\frac{\nu_f-1}{\nu_f}} + (1 - \phi_f) x_m^{\frac{\nu_f-1}{\nu_f}} \right]^{\frac{\nu_f}{\nu_f-1}}.$$

<sup>8</sup>In large cities, the ratio can exceed 50, while in small cities, the number can be below 10. The ratio of 20 can be viewed as an approximate national average in the early 2000s.

<sup>9</sup>The rural house size does not enter the rural budget constraint and cannot be separately identified from the minimum support of the mobility cost distribution in the joint calibration.

<sup>10</sup>The ratio of living space in owner-occupied to rental-occupied housing is 1.31, even though the ratio of purchased space is closer to 2. Unlike single-family stand-alone units, which are common in the US and Europe, houses in China are more often apartments and condos. Purchased space includes common areas, stairs/elevators, etc, whereas actual living space is about two-thirds of the purchased space. The 4.45 ratio for the large house to small house is the product of the raw space ratio between villas and regular houses (2.03) in the China Family Panel Survey (CFPS) and the quality ratio (2.19) between them.

The coefficient of relative risk aversion is set to a standard  $\sigma = 2$ , and the intra-temporal elasticity of substitution between consumption and housing is  $\nu_c = 0.487$  based on Li et al. (2016). The minimum subsistence threshold  $\underline{x}_f$  for agricultural consumption is set to 25 percent of average per capita rural agricultural consumption.<sup>11</sup> The discount factor  $\beta$ , utility shares  $\phi_c$  and  $\phi_f$ , elasticity  $\nu_f$ , and homeownership utility premium  $\zeta$  are all determined in the joint calibration. The discount factor  $\beta$  is informative for the amount of liquid financial assets in the economy, and the share  $\phi_c$  affects the fraction that urban households spend on housing. The agricultural share  $\phi_f$  and elasticity  $\nu_f$  help determine agricultural spending in the initial and final equilibria (the latter induced by the baseline shocks described in Section IIIA). The ownership premium  $\zeta$  has a first-order impact on the homeownership rate.

*Mobility Costs.*—The cumulative density function for net mobility costs is

$$(20) \quad \Psi(\epsilon) = 1 - \left(\frac{\epsilon}{\underline{\epsilon}}\right)^\kappa,$$

where  $\kappa = 2.8$  is set to be within the common range for the migration literature, e.g. Liao et al. (2020). The unobserved common component  $\xi_t$  of net mobility costs is decomposed into  $\ln(\xi_t) = -\ln(\xi_{qt}) + \ln(\tilde{\xi}_t)$ , where  $\xi_{qt}$  stands for urban housing quality (or city quality, for short) and is measured by the ratio of the aggregate hedonic house price index to the National Bureau of Statistics (NBS) non-hedonic house price index. The unobserved residual  $\tilde{\xi}_t$  encapsulates gross mobility costs net of all other difficult to measure urban amenities. The initial values of both components are normalized to one. The minimum support  $\underline{\epsilon}$  and the final residual net mobility cost  $\tilde{\xi}_\infty$  are outputs from the joint calibration and play an important role in matching the urban population share at the beginning and end of the sample. Section IID explains in more detail.

*Urban Income Process.*—The stochastic labor endowment  $e_t s_t$  follows

$$(21) \quad \ln(s_t) = \rho_s \ln(s_{t-1}) + \epsilon_t,$$

$$(22) \quad \epsilon_t \sim \mathcal{N}(0, \sigma_\epsilon^2),$$

$$(23) \quad \ln(e_t) \sim \mathcal{N}(0, \sigma_e^2),$$

with parameters  $\rho_s = 0.9172$ ,  $\sigma_\epsilon^2 = 0.0469$ , and  $\sigma_e^2 = 0.03$  from Fan, Song, and Wang (2010). The persistent component is discretized using the Rouwenhorst method into a three-state Markov chain with transition matrix  $\pi$ .

<sup>11</sup> Using US historical data dating back to 1870, Álvarez-Peláez and Díaz (2005) estimate a minimum consumption to average consumption ratio in the range of 28 to 40 percent. The calibration uses 25 percent because China was more industrialized in 2001 than the United States in 1870.

### C. Government and Finance

This section describes parameters related to policy and financial instruments.

*Government Policy.*—The minimum down payment ratio is  $\theta = 0.3$  in accordance with policy during period of 2001–2014.<sup>12</sup> The decay rate for outstanding mortgage balances is  $\gamma = 0.0333$  to approximate a 30-year amortization. The probability that an urban resident receives a hukou permit is  $\eta = 0.3$ , which corresponds to an expected wait time of just over three years as reported by Liao et al. (2020), and the probability of keeping a hukou permit after selling is set to  $\rho = 0.37$ .<sup>13</sup> The initial land supplied by the government is normalized to  $\bar{L}_{j0} = 1$  for  $j = a, h$ .

The transfers ensure that urban residents never face an empty budget set—namely, that they can afford an apartment, subsistence agricultural consumption, and have income for other goods. The functional form satisfies

$$(24) \quad \mathcal{T}_t(e_t, s_t) = \max\{0, r_{at}h_a + p_{ft}\underline{x}_f + \chi w_t \underline{e}_s - w_t e_t s_t\},$$

with  $\chi = 0.5$  and where  $\underline{e}_s$  is the lowest income realization.<sup>14</sup>

*Interest Rates.*—The literature reports a range of estimates for the rate of return to savings in China. This paper sets  $i = 0.08$ , which is slightly lower than the 10 percent used in Hsieh and Klenow (2009) because of the absence of physical capital and other high-return assets in the model here. The mortgage rate is  $r_d = 0.06$ .

### D. Joint Parametrization

The remaining parameters are determined jointly within the model to match characteristics of the Chinese economy over the sample period of 2001 to 2014. Table 1 provides the empirical moments, data sources, and closeness of fit. The procedure utilizes the initial equilibrium to target a set of moments that involve household portfolios, expenditure shares, and the population split across rural and urban areas in the early post-land reform years. In addition, the model targets two moments from 2014—the rural population share and the agricultural spending share—using the long-run equilibrium that corresponds to the 2014 values of the shocks described in Section IIIA.<sup>15</sup> Table 2 summarizes all of the model parameters.

<sup>12</sup>The down payment was temporarily lowered to 20 percent during the global financial crisis.

<sup>13</sup>Based on data from the 2005 One Percent Population Survey, 63 percent of urban-to-urban movers migrated to another city where they often lose their hukou permit, with 37 percent moving within the city where they keep their permit.

<sup>14</sup>It turns out that, for the overall parametrization,  $w_t \underline{e}_s > r_{at}h_a + p_{ft}\underline{x}_f + \chi w_t \underline{e}_s$  at most points in time—implying that nobody receives any transfers—and never does more than 0.5 percent of the population ever receive a net transfer during the equilibrium transition path.

<sup>15</sup>An even more precise procedure that computes the entire equilibrium transition path starting in 2001 for each parameter combination to target the 2014 data using the thirteenth period of the transition would be very costly and deliver minimal accuracy gains.

TABLE 1—JOINT PARAMETRIZATION

Description	Model	Data	Source
2001 Rural population share	62.3%	62.3%	CSY <sup>b</sup> 2016
2014 Rural population share <sup>a</sup>	45.2%	45.2%	CSY <sup>b</sup> 2016
2001 Agricultural spend share	14.1%	14.1%	CSY <sup>b</sup> 2016
2014 Agricultural spend share <sup>a</sup>	9.4%	9.2%	CSY <sup>b</sup> 2016
Homeownership rate	82.4%	82.6%	Census <sup>c</sup> 2000
Financial assets to GDP	1.5	1.5	UHS <sup>d</sup> 2007
Housing spend share (owners)	24.4%	24.5%	CFPS <sup>c</sup> 2014, 2016

Notes: <sup>a</sup>Final equilibrium; <sup>b</sup>China Statistical Yearbook; <sup>c</sup>Average over tier-1, 2, and 3 cities; <sup>d</sup>Urban Household Survey; <sup>e</sup>China Family Panel Survey.

### III. Results

The central issues investigated in this paper surround the relationship between structural transformation, urbanization, and the house price boom in China in the time period since the government implemented market-oriented housing and land policy reforms near the turn of this century. Through the lens of the model, this section employs quantitative exercises to understand the drivers of China's experience from 2001 to 2014, to address the bidirectional relationship between housing and migration, and to examine the impact of different potential policy interventions on the pace of economic change.

#### A. Reconstructing China's Economic Transition

This section employs the model to reproduce China's structural transformation and urbanization with the goals of quantifying the forces behind this transition and understanding the extent to which they explain the Chinese housing boom.

*Baseline Model Fit.*—This section reconstructs China's structural transformation during the sample period by exposing the model to a one-time unanticipated sequence of several shocks. Agents in the economy learn about the new paths all at once, after which point the economy gradually transitions from its initial parametrized equilibrium to a new long run. However, the analysis focuses on the part of the equilibrium transition path that falls within the 2001–2014 sample period.

The baseline simulation takes as inputs the extrapolated paths of measured manufacturing and agriculture productivities, the path of agricultural prices, and the (smoothed) trajectories of land supply and city quality from 2001 to 2014.<sup>16,17</sup> Absent segmented land supply data, the baseline assumes identical growth rates of  $\bar{L}_{ht}$  and  $\bar{L}_{at}$ . The baseline computes the unobserved residual net mobility cost

<sup>16</sup> An exogenous path of  $p_f$  recognizes that global markets set the price for agricultural goods and allows for the fact that China's reliance on agricultural imports has grown over time, as discussed by Gale, Hansen, and Jewison (2015).

<sup>17</sup> The smoothing eliminates excess high-frequency volatility. For the extrapolation, each data series is extended using a logistic function with smooth pasting and an asymptote that ensures a long-run change double the size of the change observed during the sample period. Adjusting the asymptote has minimal impact on equilibrium dynamics in the sample.

TABLE 2—SUMMARY OF MODEL PARAMETERS

Description	Parameter	Value	Explanation
<i>Technology</i>			
Manufacturing productivity	$Z_{m0}$	1	Section IIA
Agricultural productivity	$Z_{f0}$	0.099	Section IIA
Housing productivity	$Z_h$	0.829	Section IIA
Apartment productivity	$Z_a$	1.658	Section IIA
Housing land share	$\alpha_{Lh}$	0.27	Section IIA
Apartment land share	$\alpha_{La}$	0.18	Section IIA
Structures share	$\alpha_S$	0.3	Section IIA
<i>Housing</i>			
Housing depreciation	$\delta_h$	0.025	Section IIA
Apartment depreciation	$\delta_a$	0.05	Section IIA
Rural house size	$h_f$	1	Section IIA
Urban apartment size	$h_a$	2.29	Section IIA
Small urban house size	$h_1$	3	Section IIA
Large urban house size	$h_2$	13.35	Section IIA
Buyer transaction cost	$\tau_b$	0.005	Section IIA
Seller transaction cost	$\tau_s$	0.12	Section IIA
<i>Preferences</i>			
Risk aversion	$\sigma$	2	Section IIB
Discount factor	$\beta$	0.850	Joint calibration
$U(C, x_h)$ : Intratemporal substitution	$\nu_C$	0.487	Section IIB
$U(C, x_h)$ : Weight on $C$	$\phi_c$	0.056	Joint calibration
$U(C, x_h)$ : Homeownership premium	$\zeta$	1.45	Joint calibration
$C(x_f, x_m)$ : Intratemporal substitution	$\nu_f$	2.107	Joint calibration
$C(x_f, x_m)$ : Weight on $x_f$	$\phi_f$	0.287	Joint calibration
$C(x_f, x_m)$ : Subsistence $x_f$	$\underline{x}_f$	0.004	Section IIB
<i>Net mobility costs</i>			
Curvature of CDF	$\kappa$	2.8	Section IIB
Lower support of CDF	$\underline{\epsilon}$	8.493	Joint calibration
Initial city quality	$\xi_{q,0}$	1	Section IIB
Initial common net mobility cost	$\xi_0$	1	Section IIB
End-of-sample city quality	$\xi_{q,T}$	1.277	Section IIB
End-of-sample residual net mobility cost	$\xi_T$	0.636	Joint calibration
<i>Urban income process</i>			
Autocorrelation of persistent shock	$\rho_s$	0.9172	Section IIB
Variance of persistent shock	$\sigma_\epsilon^2$	0.0469	Section IIB
Variance of transitory shock	$\sigma_e^2$	0.03	Section IIB
<i>Government policy</i>			
Income floor ratio	$\chi$	0.5	Section IIC
Minimum down payment ratio	$\theta$	0.3	Section IIC
Mortgage amortization rate	$\gamma$	0.0333	Section IIC
Hukou receipt probability	$\eta$	0.3	Section IIC
Hukou retention probability	$\rho$	0.37	Section IIC
Initial housing land	$\bar{L}_{h0}$	1	Section IIC
Initial apartment land	$\bar{L}_{a0}$	1	Section IIC
<i>Interest rates</i>			
Savings interest rate	$i$	0.08	Section IIC
Mortgage interest rate	$r_d$	0.06	Section IIC

TABLE 3—RECONSTRUCTING CHINA'S STRUCTURAL TRANSFORMATION

Description	Method	Explanation
Manufacturing TFP	Exogenous	$\{Z_{mt}\}_{t=1,\dots,T}$ from 2001–2014 data <sup>a</sup>
Agricultural TFP	Exogenous	$\{Z_{ft}\}_{t=1,\dots,T}$ from 2001–2014 data <sup>a</sup>
Agricultural prices	Exogenous	$\{p_{ft}\}_{t=1,\dots,T}$ from 2001–2014 data <sup>a</sup>
Land supply	Exogenous	$\{L_{jt}\}_{t=1,\dots,T}^{j=b,a}$ from 2001–2014 data <sup>b</sup>
City quality	Exogenous	$\{\xi_{qt}\}_{t=1,\dots,T}$ from 2001–2014 data <sup>c,a</sup>
Rural population	Targeted	$\{\xi_t\}_{t=1,\dots,T}$ targets 2001–2014 data <sup>c,a</sup>

Notes: <sup>a</sup> Extrapolated; <sup>b</sup> One-time jump based on smoothed data; <sup>c</sup> Smoothed data.

sequence  $\{\tilde{\xi}_t\}$  by targeting the three-year moving average of rural-urban migration in the data. Importantly, subsequent counterfactuals leave this sequence unchanged to ensure an *endogenous* pace of urbanization. Table 3 summarizes these sample paths.<sup>18</sup>

The first panel of Figure 2 plots the time series for the exogenous paths of productivity, agricultural prices, and land supply. The implied urban-rural income ratio in the model,  $Z_{mt}/(p_{ft}Z_{ft})$ , closely tracks the measured income ratio from the data, with only a minor divergence opening up in the last couple of years. Importantly, while urban workers, on average, have much higher incomes than do rural workers, by approximately a factor of ten, this gap actually remains relatively stable throughout the entire sample period. As a result, the model suggests that relative income dynamics and observed increases in city quality alone cannot account for the substantial decline in the rural population share from 62.3 to 45.2 percent between 2001 and 2014. To rationalize the observed decline, the third panel shows that the unobserved net mobility cost component  $\{\tilde{\xi}_t\}$  must also fall by 36 percent, representing either a drop-off in *gross* mobility costs or a rise in urban amenities not captured by the existing city quality measure.

Apart from matching this targeted population shift, the baseline simulation successfully reproduces the *untargeted* dynamics of house prices, as depicted in the left panel of Figure 3. In particular, equilibrium house prices climb by 134 percent over 13 model periods (years), which aligns well with the 137 percent increase in the data from 2001 to 2014.<sup>19</sup> Although the entire time series from the data for the homeownership rate is not readily available, the middle panel reveals that model generates equilibrium homeownership dynamics consistent with the two empirical observations from the census. In 2010, homeownership in the model comes out to 78.0 percent as compared to 78.3 percent in the data. The pattern of declining

<sup>18</sup> The baseline keeps  $\eta_t$  fixed given that the loosening of hukou restrictions began near the end of the sample period and was confined to small and medium-sized cities. Exogenous agricultural prices allow for imports, which is consistent with Gale et al. (2015).

<sup>19</sup> The price-rent ratio exhibits some short-run volatility but converges to 40 in the long run from an initial value of 20. As a robustness check, keeping rents flat with a perfectly elastic supply of apartment space has a negligible impact on the main findings. This result suggests that, in light of the segmentation between rental and owner-occupied markets, the tenure decision is driven more by the tension between the utility benefits of ownership and the presence of hukou and borrowing constraints than by the level of rents.



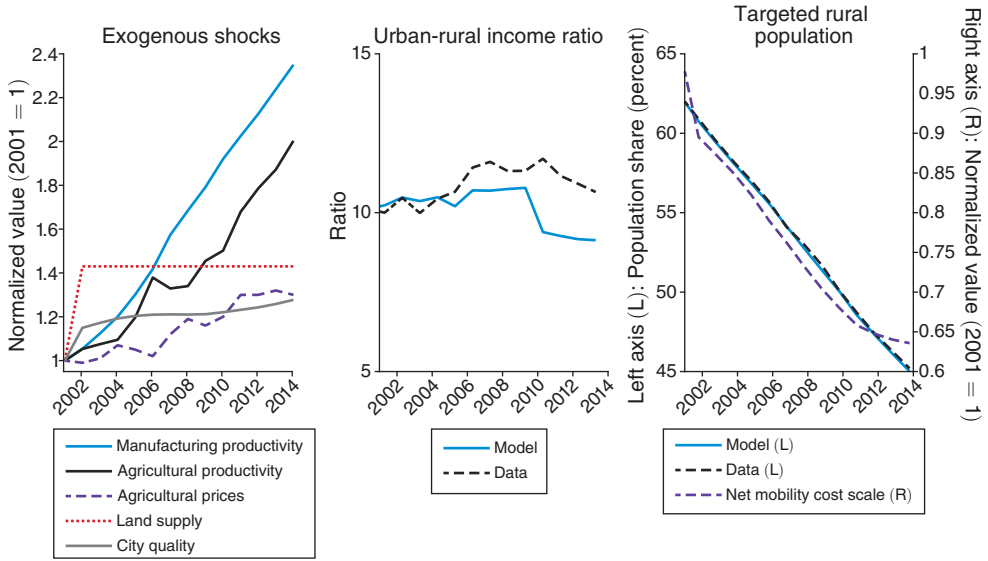


FIGURE 2. BASELINE SHOCKS

Sources: (productivity, agricultural prices, rural population, urban-rural income) CSY; (land supply, city quality) CRE.

homeownership rates in the early years of the transition can be ascribed to the rapid influx of rural workers, who are initially renters and take time both to acquire a hukou permit and build up sufficient savings for a down payment. Lastly, the right panel of Figure 3 reveals that the dynamics of the agriculture to GDP ratio in the model closely follow those of the data—falling by 5.9 and 4.9 percentage points, respectively, driven by the reduction in agricultural labor as rural workers migrate to the city and acquire manufacturing jobs.

*Understanding the Drivers of China’s Transition.*—As a decomposition of the forces driving China’s economic transition and housing boom, Table 4 shows the time-varying equilibrium impact of toggling individual shocks. To explain the 17 percentage point baseline rise in the urban population share despite a stable urban-rural income ratio requires that net migration costs fall. To isolate this channel, the second row of Table 4 shows what occurs with 50 percent slower growth in the city quality component  $\xi_{qt}$  of net mobility costs.<sup>20</sup> Rural-urban migration falls from 17.3 to 3.9 percentage points, which in turn stymies structural transformation by eliminating most of the baseline 5.9 percentage point decline in the agriculture-to-GDP ratio. The drop in migration also shaves over 12 percentage points of house price growth during the sample and reverses the homeownership decline that is the product of competing forces. In particular, rising urban income boosts the homeownership

<sup>20</sup> A change in the dynamics of the residual component  $\tilde{\xi}_t$  is isomorphic.

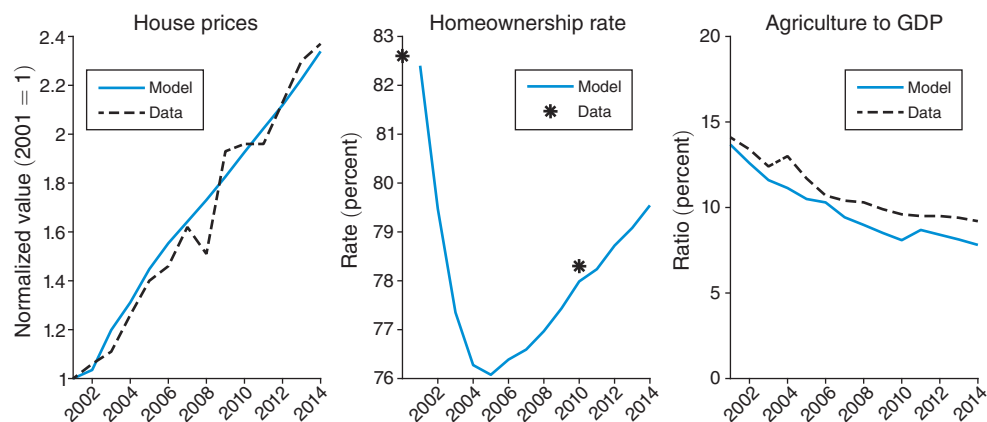


FIGURE 3. BASELINE MODEL VERSUS DATA

Sources: (house prices) Fang et al. (2016); (homeownership rate) Census; (agriculture to GDP) CSY.

TABLE 4—THE DYNAMIC EFFECTS OF EACH SHOCK

Scenario	Urban pop		Ag-to-GDP		House prices		Ownership	
	$\Delta_{t=2}$	$\Delta_{t=13}$	$\Delta_{t=2}$	$\Delta_{t=13}$	$\Delta_{t=2}$	$\Delta_{t=13}$	$\Delta_{t=2}$	$\Delta_{t=13}$
Baseline	2.9	17.3	-2.1	-5.9	19.8	133.9	-5.0	-2.9
50% slower $\xi_{qt}$	0.0	3.9	-0.7	-1.0	17.7	121.4	-0.0	2.3
50% slower $Z_{mt}$	1.9	12.8	-0.9	-1.2	8.2	72.2	-3.4	-3.7
Fixed $Z_{jt}$	10.6	45.7	-5.6	-12.7	25.9	154.4	-15.8	-8.8
Fixed $p_{jt}$	4.9	29.5	-3.1	-9.9	22.5	142.1	-8.1	-6.2
Fixed $\bar{L}_{jt}$	2.3	16.6	-1.8	-5.6	27.8	145.3	-4.5	-3.4

Notes:  $\Delta_{t=n}$  are percentage point changes through year  $n$  of the transition. The final two rows reduce the growth factors of  $Z_{mt}$  and  $\xi_{qt}$  by 50 percent relative to the baseline path.

rate by enabling more existing city residents to purchase houses, but it also attracts migrant renters to the city, thereby depressing homeownership due to a composition effect until the migrants acquire a hukou permit and sufficient savings for a down payment. By cutting migration, slower city quality growth weakens this composition effect. Overall, this importance of amenities for housing demand is in line with Han, Han, and Zhu (2018).

Holding either agricultural productivity  $Z_{jt}$  or prices  $p_{jt}$  fixed—as shown in the fourth and fifth rows of Table 4, respectively—leads to significantly *higher* rural-urban migration in the face of rising urban incomes. With fixed agricultural productivity, the urban population share increases by 10.6 percentage points after two years and by an astounding 46 percentage points after 13 years. This migration surge causes house prices to increase by 154.4 percent in year 13 compared to 133.9 percent in the baseline. The influx of migrant renters temporarily depresses the homeownership rate by nearly 16 percentage points, although it gradually recovers over time, as shown in Appendix Figure A1. Fixing agricultural prices delivers

qualitatively the same albeit quantitatively smaller results. In summary, reducing rural income growth increases migration to the city and fuels an urban housing boom.

As one might anticipate, reducing urban income growth operates in the reverse manner. At the extreme, fixing urban manufacturing productivity  $Z_{mi}$  entirely is rather uninteresting, because doing so eliminates all upward pressure on city house prices both from existing city residents and would-be migrants who no longer have the incentive to move. Thus, instead of this extreme case, the third row of Table 4 and Appendix Figure A1 consider a scenario that slows down manufacturing growth by 50 percent, which cuts baseline rural-migration by over one quarter. In this scenario, house prices only rise by 72.2 percent by the end of the sample. The last row of Table 4 indicates that fixing land supply modestly lowers migration and raises house prices, as discussed further in Section IIIC.

Taken together, the results in Table 4 indicate that income differentials and net mobility costs both have dramatic effects on migration, while urban income growth has the single largest impact on house prices. However, the amount of migration also has first-order effects on house prices as well as homeownership. Put another way, no single force is solely responsible for the evolution of any one part of the structural transformation, migration, and housing boom observed in China. These patterns are interlinked.

### B. *The Housing-Migration Nexus*

Given that the baseline simulation successfully reproduces China's post-2000 economic transition—especially the untargeted large house price boom—this section engages in a deeper exploration of the two-way link between housing and migration. At a glance, this section finds that the endogenous migration response amplifies and accelerates the reaction of house prices to income shocks, particularly in the medium run. At the same time, this house price acceleration impedes the flow of migration as rising housing costs erode some of the benefits of moving to the city.

*From Migration to House Prices: The Migration Accelerator.*—To assess the impact of migration on house prices and study the mechanisms revealed in the baseline decomposition, the left panel of Figure 4 plots the impulse response of house prices to an unanticipated, permanent 10 percent income shock in the full model relative to a version without the ability to migrate. The option to relocate gives rise to a *migration accelerator* that amplifies the initial response of house prices to higher income, creates medium-run momentum and overshooting via accelerated house price appreciation, and culminates in long-run partial mean reversion as the marginal impact of migration on house prices fades. These effects are especially evident by comparing the curves with an elastic supply of apartments that leads to flat rents.

The medium-run price momentum arises from time delays in housing demand associated with obtaining a hukou permit and building savings for the 30 percent minimum down payment, which causes house prices to respond gradually to the rapid influx of migrants. A more elastic supply of apartments accentuates this price momentum by making it easier for new migrants to accumulate a down payment

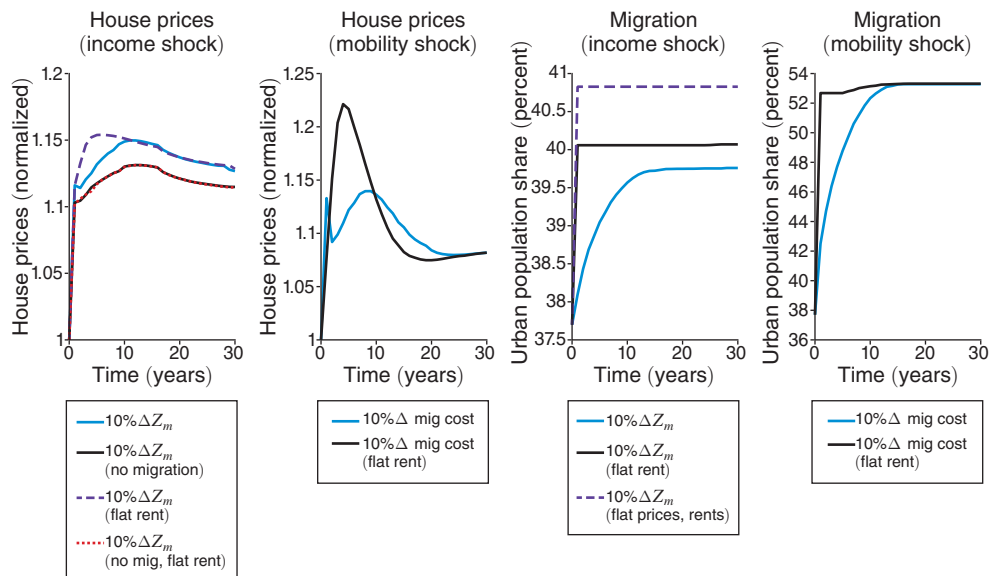


FIGURE 4. THE IMPULSE RESPONSE OF HOUSE PRICES AND MIGRATION TO EITHER A PERMANENT INCOME OR MOBILITY SHOCK, BOTH WITH ENDOGENOUS AND FLAT RENTS

and purchase a house. The amplification of prices on impact emerges from the forward-looking behavior of initial city residents who buy immediately before price momentum drives costs even higher. Lastly, the long-run partial mean reversion in house prices is a product of time delays in the ability of housing supply to accommodate the rising demand.

The second panel provides an even more direct glimpse at the migration accelerator by depicting the impulse response of prices to an unanticipated permanent decline in mobility costs, both with endogenous rents and flat rents. In both cases, house prices exhibit substantial momentum, overshooting, and mean reversion, which gives the appearance of a “bubble” even though all the dynamics are driven by fundamentals. The flat rents case gives rise to greater momentum for two reasons. First, conditional on the amount of migration, new urban residents can more quickly save for a down payment, as discussed previously. Second, more people migrate to the city when rents are fixed, as is evident in the final two panels.

*From Housing to Migration: The House Price Decelerator.*—Causality also operates from housing to migration. When house prices and apartment rents remain flat (as in the case of perfectly elastic supply), the positive urban income shock generates a 3.1 percentage point increase in the urban population, as shown in the third panel of Figure 4. However, the endogenous rise in house prices (keeping rents fixed) attenuates 24 percent of this migration response—representing a *house price decelerator* that describes the negative effect of rising house prices on migration. Future appreciation also impacts current migration. For example, flat house prices for the first ten years after the income shock followed by an exogenous one-time, permanent doubling of prices erases 7 percent of the migration response. However, if the

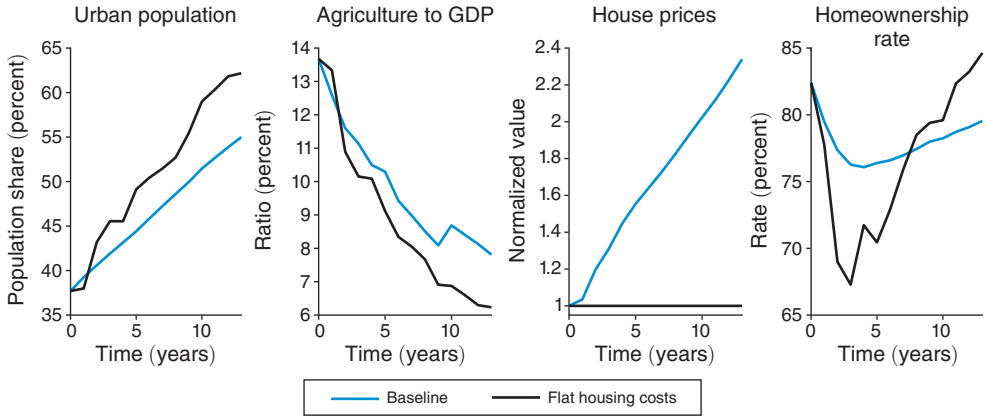


FIGURE 5. THE IMPACT OF HOUSE PRICE GROWTH ON STRUCTURAL TRANSFORMATION

Note: Urban migration is significantly higher absent the rise in housing costs.

sudden appreciation occurs five years earlier, 49 percent of the migration response evaporates, indicating that the time horizon matters. Fewer migrants move if they anticipate that they will face difficulties obtaining a hukou permit and saving for a down payment before prices jump.

How different would China’s economic transition look if the city could have accommodated migration without a steep rise in housing costs? Figure 5 compares the baseline to a case with a perfectly elastic supply of housing (both houses and apartments). Relative to the case with flat housing costs, the figure shows that the post-2000 housing boom in the baseline attenuates 29 percent of the cumulative rural-urban migration, 21 percent of the structural transformation (the sector reallocation measured as the decline in agriculture-to-GDP), and depresses homeownership by 5 percentage points after the transitory compositional impact of a surge in migrant renters dissipates.

C. Policies to Accelerate the Economic Transition

This section undertakes a positive analysis to explore policies designed to facilitate greater urbanization and structural transformation. Housing markets emerge as a key factor that can help or hinder these policies.

*Residency Policies.*—Urban homeownership offers higher quality housing relative to the rural area, but only city residents with hukou permits can access this benefit. In the baseline simulation corresponding to 2001–2014, the expected waiting time to receive a hukou permit is just over three years. However, China has modified hukou restrictions at various points in time, such as in 2014 when it abolished the hukou system in small cities and towns and eased restrictions in midsize cities. To capture the essence of these reforms in the model, the policy experiment here cuts the waiting time for a hukou permit to about 18 months (by doubling  $\eta$ ). Importantly, migrants must still save for a down payment.

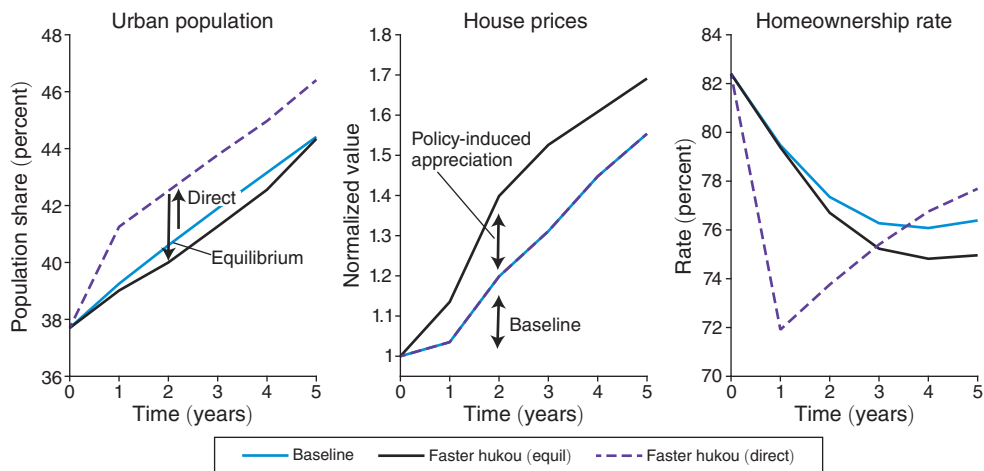


FIGURE 6. THE EFFECT OF ACCELERATING HUKOU PERMITS

Note: Higher equilibrium house prices that raise the cost of urban living more than reverse the direct effect.

Reducing hukou waiting times makes moving to the city more attractive by allowing migrants to more quickly enjoy higher housing utility and to purchase earlier in the process of urbanization before prices rise even higher. Ignoring the endogenous house price response, the left panel of Figure 6 shows that the policy directly increases the urban population by 1.9 percentage points after two years, which is on top of the 3 percentage points of baseline migration. However, the policy doubles the amount of house price appreciation in the first two years, which more than erases the direct effect, causing short-run migration to be slower under the policy relative to the baseline. Over longer horizons, house prices remain higher with the hukou relaxation than under the baseline in an absolute sense, but the relative gap shrinks—and with it, the indirect effect. By the end of the sample period, the house price response still reverses about half of the direct migration response to faster hukou permits.

*Credit Policies.*—Given the importance of housing to the migration decision, credit policy is another lever to impact the pace of economic transformation. As detailed in Chen et al. (2020) and Chen (2020), China has adjusted minimum down payments over time. For example, in 2014:IV, China reduced the minimum down payment from 70 to 30 percent for second homes and from 30 to 20 percent for primary homes before tightening in 2016. This paper abstracts from multiple ownership but can evaluate the efficacy of credit policy on migration by comparing a time-0 permanent loosening of minimum down payments from 30 to 0 percent with a permanent tightening from 30 to 50 percent.

The relaxation in credit makes moving to the city more attractive, allowing migrants to purchase immediately upon receipt of a hukou permit before prices rise further. As evidenced in the left panel of Figure 7, the direct effect of the credit relaxation is to rapidly accelerate short-run migration, adding 3.5 percentage points to the urban population after year one on top of the 1.6 percentage point baseline

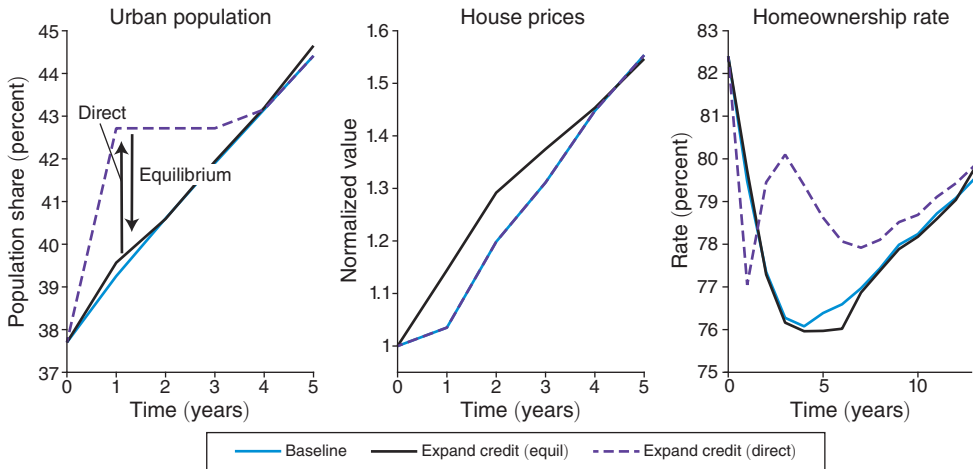


FIGURE 7. THE IMPACT OF EXPANDING CREDIT WITH A 0 PERCENT MINIMUM DOWN PAYMENT

Note: The equilibrium increase in house prices attenuates the surge in migration.

increase. On impact, the homeownership rate still declines mechanically due to the composition effect from migrant renters without hukou permits moving to the city. However, the homeownership recovers more quickly as prospective buyers more easily enter the market without needing to make a down payment. However, the surge in equilibrium house prices from looser credit neutralizes the migration influx, rendering the policy ineffective. Tightening credit to cool the housing market and stimulate migration also is not a success because of the negative direct effects of limiting access to home buying. As seen in Figure 8, slower house price growth partially offsets the direct effect, indicating an asymmetry in the potency of the price effect between credit loosening and credit tightening.

*Land Policies.*—In the previous policy experiments, the housing-migration channel operated through changes to housing demand and created a negative feedback loop that partly or fully counteracted the direct effect of the policies on migration. This section introduces land supply as a mechanism to boost rural-urban migration by slowing house price growth.

In the first policy experiment, the government exogenously increases by a factor of three the quantity of new land available for construction relative to 2001. For the sake of comparison, new land supply in the baseline transition is 143 percent of 2001 levels. Unlike in the previous policy experiments, house prices are the *only* channel by which this policy affects migration, i.e. there is no direct effect. As shown in Figure 9, the land supply expansion slows house price growth, which induces greater migration and structural transformation. Quantitatively, house prices appreciate by 108 percent after five years versus 134 percent in the baseline, causing an additional 1.3 percentage point rise in the urban population share and a 0.5 percentage point decline in the agriculture-to-GDP ratio. Short-run homeownership declines more rapidly because of the previous composition effect, with little long-run change relative to the baseline.

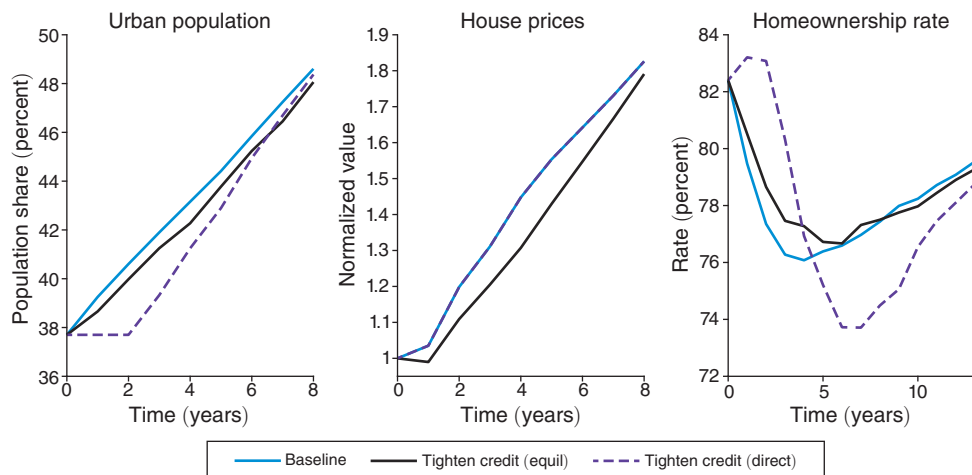


FIGURE 8. THE IMPACT OF TIGHTENING CREDIT WITH A 50 PERCENT MINIMUM DOWN PAYMENT

Note: The equilibrium drop in house prices mediates the decline in migration.

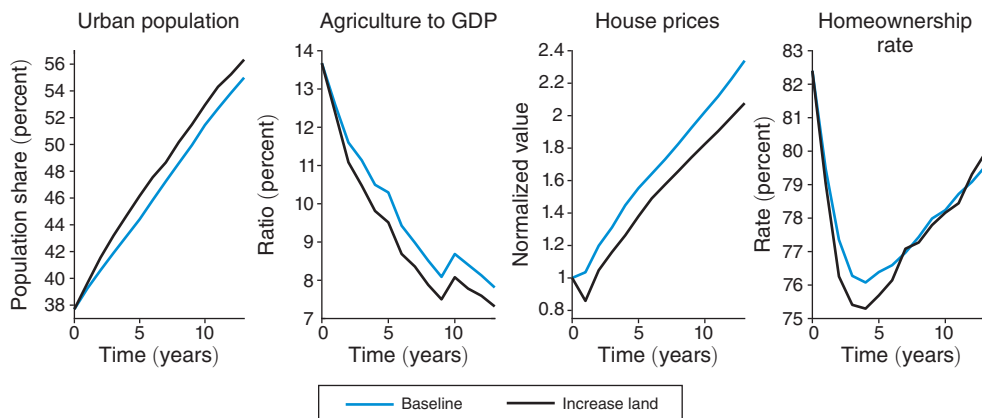


FIGURE 9. THE RESPONSE TO A LARGE EXPANSION IN LAND SUPPLY

The salutary impact of land supply expansions on migration suggests that it may be an effective tool to utilize in concert with other policies to dampen house price increases induced by the policies. This price appreciation was particularly detrimental in the case of the faster hukou permitting from Section IIIC, more than reversing the intent of the policy. Rather than exogenously increase land to counteract this reversal, this section allows the government to adjust land supply in response to housing market conditions. Specifically, the government chooses how much of each type of new land,  $L_{ht}$  and  $L_{at}$ , to make available to maximize revenues from land sales net of time-varying development costs by solving

$$(25) \quad \max_{L_{jt}} p_{l_{jt}} L_{jt} - \frac{\vartheta_{jt}}{2} L_{jt}^2.$$



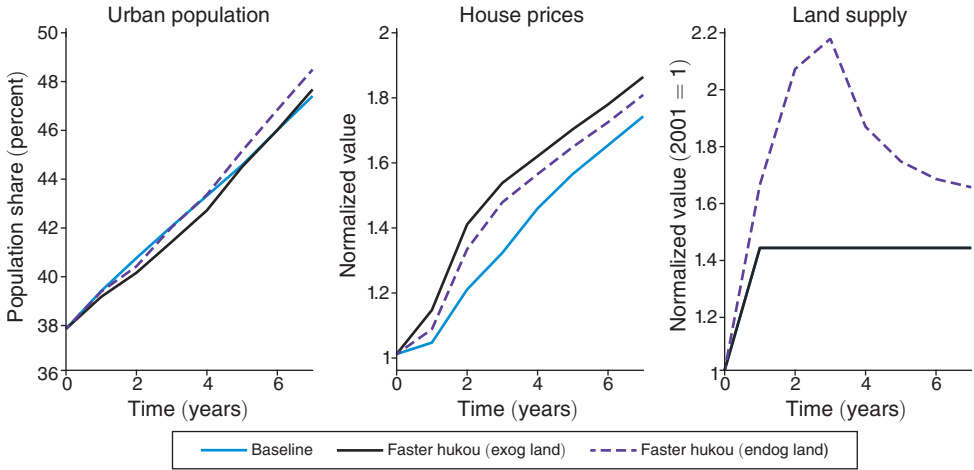


FIGURE 10. ENDOGENOUS LAND SUPPLY AND THE RESPONSE TO FASTER HUKOU PERMITS

The costs  $\vartheta_{jt}$  are calibrated to replicate the exogenous land supply paths in the baseline. With the development costs fixed at their baseline trajectories, the government optimally chooses to make more land available in response to rising prices after the implementation of faster hukou permitting, as shown in the right panel of Figure 10. In turn, the greater availability of new land for construction dampens the rise in house prices attributable to the policy-induced surge in housing demand from faster hukou permitting. As a result, migration to the city increases relative to the case with exogenous land supply, eventually surpassing the baseline level after four years, albeit by a small magnitude. Thus, the endogenous land supply expansion neutralizes the negative feedback of price appreciation to urbanization.

#### IV. Conclusion

This paper develops a dynamic multi-sector heterogeneous agent equilibrium model that features rural-urban migration and a rich housing market structure with mortgage borrowing to investigate the interaction between urbanization, structural transformation, and rapid house price appreciation in China. Urbanization and structural transformation emerge as key drivers of China’s house price boom, with a housing migration accelerator magnifying the impact of urban income growth on prices. Concurrently, endogenously rising house prices deter rural-urban migration, impede structural transformation, and undermine—partly or completely—policies aimed at accelerating China’s transition. Land supply expansion is a promising way to boost urbanization and structural transformation by restraining price growth. Investigating other avenues through which housing regulations and financial market structure shape China’s economic transition—both in the past and future—is for later.

APPENDIX SUPPLEMENTARY TABLES AND FIGURES

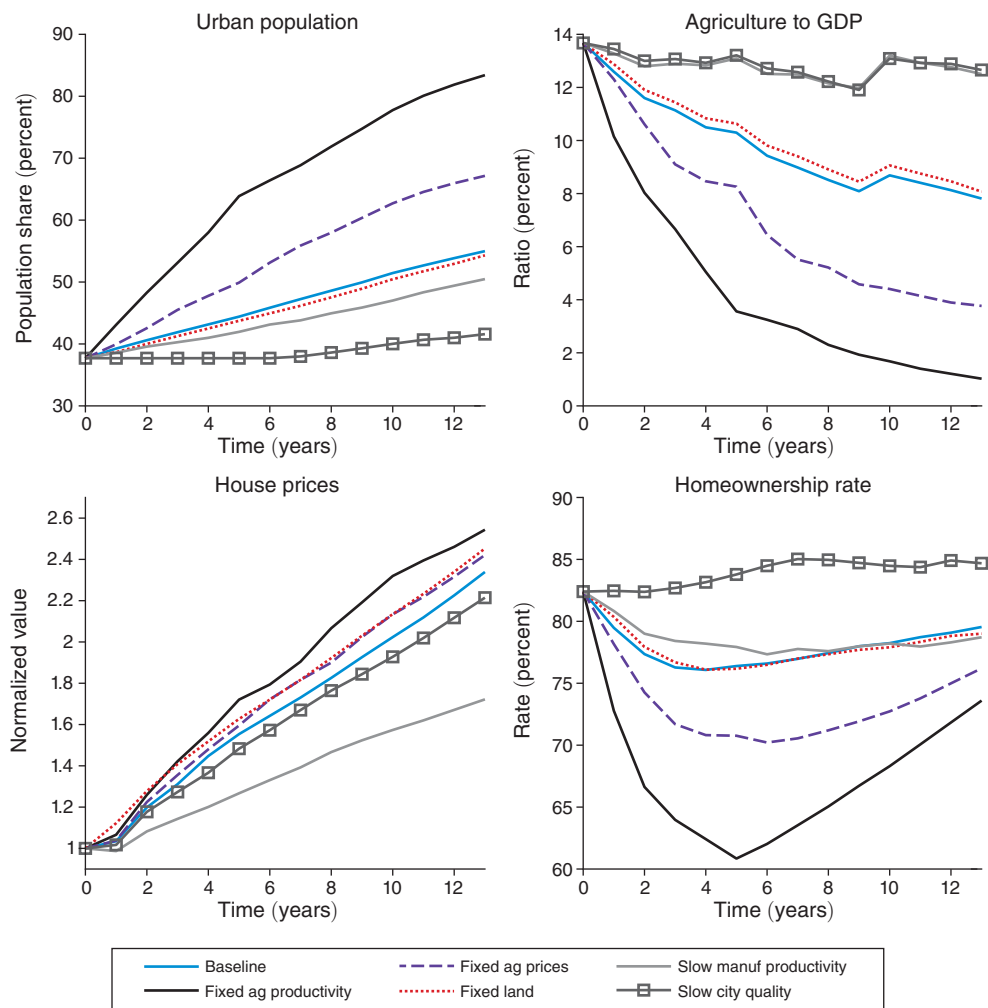


FIGURE A1. COMPARING THE SHOCKS

Note: This figure refers to the same experiments in Table 4.

Figure A1 accompanies Table 3 in Section IIIA in showing the contribution of each factor to the transition dynamics of China’s macroeconomy and housing market.

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